



## Why should I use EDI?

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EDI and other similar technologies save a company money by providing an alternative to or replacing information flows that require a great deal of human interaction and materials such as paper documents, meetings, faxes, etc. Even when paper documents are maintained in parallel with EDI exchange, e.g. printed shipping manifests, electronic exchange and the use of data from that exchange reduces the handling costs of sorting, distributing, organizing, and searching paper documents. EDI and similar technologies allow a company to take advantage of the benefits of storing and manipulating data electronically without the cost of manual entry.

### **Benefits of EDI include:**

- Reduced cycle time
- Better inventory management
- Increased productivity
- Reduced costs
- Improved accuracy
- Improved business relationships
- Enhanced customer service
- Increased sales
- Minimized paper use and storage
- Increased cash flow

Today, when companies move some of their business to the web and has to compete against other companies who already doing business online, not using the web consider suicide. The day that all businesses will be fully or partially online is not far and signs show that no matter what type of business it's in, being on the web and having a web site is a must. If company won't move to the web, then it will lose some or all of their business and might have a significant disadvantage from their competitors who uses the web to trade and do business. The EDI business is growing every year and in the past few years it grew from \$3 billion U.S.D. in the year 2000 into a \$32 billion U.S.D.

There is a reason for that and the reason is that all companies want to sell online, trade over the web, send and receive business transactions online and by that save time and money. In addition, the speed of EDI and online business and un-bitable and reliable, ready to be utilize by all types of companies.

Every year, more standards are being added to EDI, make it possible for more types of businesses to trade electronic documents online.

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